

16 SEPT 25 1987 *Army To Knock off (Snow Des)
Letter from Wes Schneider to Wesleyan eders
George Foster, re FIST
(Wes Schneider's read of a dark fox)

The folders contain my response to the
Commerce Business Daily's Announcement regarding the
IMDS. It covers all the reasons for NDI. Circulate
copies to appropriate individuals.

The letter from HEC John Weisz is as close to an NDI
endorsement that I can get seeing that Mr. Snow at NATICK,
project manager for the IMDS is in a word jealous of me and
the FIST effort, and has told MSA (the mask Co) that he intends to
"knock off my item". MSA upon hearing this went to their
attorneys to get an opinion on the legality of the Army doing
such a thing and MSA is confident that the Army can be
stopped from doing this under my patent and insolic. tel proposal
circumstances. They know Mr. Snow's sour grapes attitude but
still want to enter into a licensing agreement on the notion
that Snow's actions can be thwarted.

my Sept 8 letter to Col. Rogers at NATICK has yet to be responded to.
my suggestion would be to get Dixon, Godwin, and AMC Commander
together and get this thing ~~settled~~ settled once and for all. My item is
not an "off the shelf item" — it is an NDI with minor modifications
and that is how this acquisition should be defined.

Call ASAP on your thoughts and plan of action.

Wes.

ARMED SERVICES BOARD OF CONTRACT APPEALS

COPY

APPEAL OF

WESLEYAN COMPANY, INC.

ASBCA NO.:

Under Contract Nos.:

53896

DAAK 6084M116,
DAAK 6084M3573,
DAAK 6085M3337
and
DAAK 6085m2329

Thursday, December 21, 2006

Arlington, Virginia

Telephone deposition of:

WESLEY SCHNEIDER

called for examination by counsel for the U.S. Army,
pursuant to Notice, taken at the Army Litigation
Center, Contract Appeals Division, 901 N. Stuart
Street, Suite 500, Arlington, Virginia 22203
beginning at 1:57 p.m., before Lu Anne Dawson, Notary
Public in and for the Commonwealth of Virginia, when
were present on behalf of the respective parties:

1 system because they had been approached by me over
2 years of time about the possibility of becoming a
3 licensee.

4 And so he, Miller, went in or saw Pat
5 Snow with my parts disassembled at his desk and he
6 asked him, you know, What's going on with the FIST
7 program? Is that thing going to go forward, or
8 whatever? And Miller told me that the Army was going
9 to make their own, according to Mr. Snow, and that
10 Mr. Snow's exact words according to Mr. Miller to me
11 were, The Army was going to knock off your item.

12 And I just, I heard this and I was
13 absolutely out of my mind, angry, and I wanted, you
14 know, because with Mr. Miller knowing this
15 information, it was jeopardizing not only my chances
16 to get the contract but also my chances to get Mine
17 Safety to be the licensee.

18 So it was a double blow to me. And so I
19 went to, in '87, I screamed about this to, I think it
20 was, it was my Senator. I can't remember whether it
21 was, maybe it was Allen Dixon at the time, and he had
22 gone to the various people or his defense person did,